

Todd Blankenship

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Personal Statement

To continue my career in the business industry by using my extensive management experience.

Work Experience

Stratford Financial advisor Group (Nov 2010-Present)
Staff accountant

- Manage 5 different LLC within one Corp
- Prepare Payroll and all payroll taxes.
- Prepare and reconcile on monthly reports and report to President
- Prepare tax returns for clients of the firm
- Manage and pay all account recievables and account payables.

United Bank of Nebraska, Anytown, NE: (Jul 2008 - Sep 2010)

Vice President/Office Manager

- Managed a staff of 16 employees in all areas of the bank
- Performed hiring, firing, and yearly evaluations of staff
- Set budget for the year. Consistently met annual budget
- Grew branch by \$10 million in total assets in one year
- Set interest rates and margins to meet annual budget
- After two years of negative growth grew DDAs in 2010

Bank of the West, Anytown, NE (Apr 2007 - Jun 2008)

Vice President/Branch Manager

- Managed a staff of 11 in a strong sales culture with two location
- Coached and motivated staff to meet monthly sales goals
- Met quarterly branch goals 4 quarters in a row

Senior Ag Lender: (Oct 2006 – Mar 2007)

Regions Bank, Anytown, NE

Senior Ag Lender

- Managed the largest and most complex credits in the bank
- Held loan portfolio of \$25 million
- Implemented new loan documentation procedures

US Bank: Anytown (Jul 2002 – Sep 2006)

- Managed a staff of 21 in all areas of the bank
- Supervised and approved loans of staff loan officers
- Grew total assets of the bank.

- Consistently had lowest percentage of loan documentation errors and exceptions
- Managed all workout loans from previous lender

US Bank: Anytown

(Jan 2001 – Jun 2002)

- Grew bank by 2 million in loans
- Managed as staff of 23 with three locations
- Had 11 consecutive months with no loans over 30 days past due.
- Trained Senior lender to replace me in the future
- Promoted to Market President in Humboldt

US Bank :Anytown

(Jul 1999 – June 2001)

- Senior Ag lender
- Grew Ag loans by 1.8 million
- Managed the most complex ag credits
- Promoted to Market President in Centerville

1st National Bank of Anytown Nebraska

(May 1990 – Jun 1999)

- Performed all lending functions of the bank
- Set daily cash position
- Prepared quarterly bank call report
- Grew bank by 7 million in loans

Management Trainee

(June 1987 – May 1990)

Crawford County Trust and Savings Bank, Anytown, NE

- Trained in all areas of bank operations and management.
- Promoted to loan officer status.

Education

Bachelor of Arts – Central College, Anytown, NE

(Sep 1983 – May 1987)

Major: Business Management

Minor: Economics

Nebraska Banker's Associations Agriculture Lending School

Nebraska Banker's Associations Commercial Lending School

Activities and honors

Advisory Board Member for committee to bring casino to town

Former Vice President of County Economic Development board

Former Member of City Betterment Foundation

Former Board member of Alton Workshop development center

Former Lion's Club President

Volunteer Teener League Summer Baseball coach

License Nebraska High School Association Baseball umpire

Licenses and Certifications

Licensed Credit Life and Credit Disability Agent

Licensed Life and Health Insurance Agent

Notary Public

Skill and Qualifications

Experience working with Government agencies FSA and SBA
Extensive Management experience motivating staff for optimal performance.
Strong lending experience in Agriculture and commercial lending
Computer skills including both Microsoft Outlook and Lotus notes.
Excellent customer service skills
Excellent written and verbal communications skills
Proven leader

References

Available upon request: